

**AMERICAN
INTERNATIONAL
SERVICES**

***CORPORATE
PROFILE***

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AMERICAN INTERNATIONAL SERVICES

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1. INTRODUCTION

AMERICAN INTERNATIONAL SERVICES ("AIS") offers professional procurement, construction management, logistics, and transport services to meet the needs of demanding Clients worldwide. With more than 25 years of extensive and diversified experience, AIS specializes in serving the construction industry supporting projects worldwide that have included hotels, hospitals, universities, offices, large-scale housing, government facilities, and more. AIS offers Clients flexible and turn-key solutions that enable them to confidently delegate vital project tasks while ensuring timely, efficient, and cost effective project completion.

CONSTRUCTION PROCUREMENT

Large-scale construction projects demand a combination of technical skills and management expertise as well as attention to the constraints imposed by budgets, schedules, and other operational requirements. In response, AIS has proven again and again that timeliness and superior quality do not necessitate higher costs. While managing such processes as submittals, shop drawings, procurements, scheduling, control, and financial planning and reporting, AIS has consistently provided clients with timely and high value services without sacrificing quality.



In particular, AIS has expertise securing and handling an extensive variety of construction equipment and materials including civil and architectural; electrical, mechanical, and HVAC; furniture, fixtures, and equipment; and other specialty construction items. In addition, AIS has access to an extensive global network of suppliers of these items as well as the expertise to coordinate and ensure compliance with all technical specifications among a multinational array of suppliers to ensure timely and cost effective project completion. AIS' impressive construction management track record is based on the engineering and project management capabilities of our professional team, which enables us to offer Clients creative solutions to complex sourcing, technical, and logistics challenges as follows:

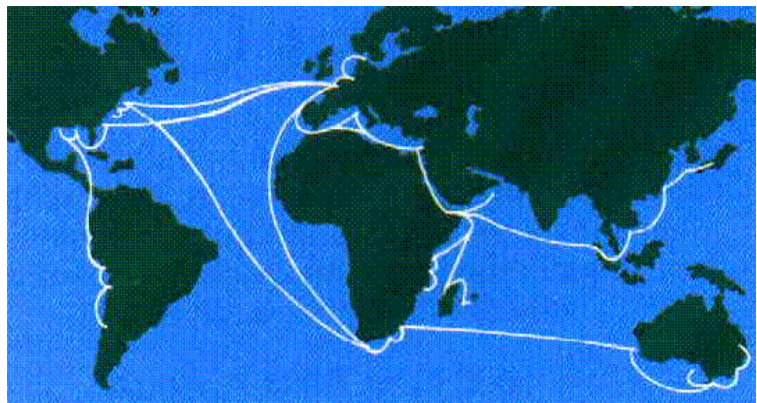


<i>MATERIALS SOURCING</i>	Complete familiarity with U.S. and European industry sources for a wide range of building and construction materials.
<i>PROCUREMENT AND PRICE NEGOTIATIONS</i>	Extensive experience in material procurement, securing competitive prices from reliable suppliers while meeting all technical & delivery requirements.
<i>MATERIALS SUBMITTALS</i>	Comprehensive capabilities in the preparing and obtaining of approvals for materials submittals.
<i>SCHEDULING</i>	Intimate familiarity with the Network Analysis System (NAS) and other Project Scheduling Systems.
<i>FINANCIAL PLANNING</i>	Timely & accurate modeling of project cash flows to support Letters of Credits, project budgets, income statements, & other financial reports.

<i>CLIENT LIAISON</i>	Management team experienced in Client liaison, providing scheduling and project status reports, and responding all Client needs.
<i>PROPOSAL PRESENTATIONS</i>	Successful track record supporting Clients in the preparation and submission of winning proposals ensuring compliance with all RFP requirements.

LOGISTICS & TRANSPORT

AIS also offers logistics and transport services that include expediting, in-land transportation, consolidation, staging, packing, documentation, sea and air transportation, arrival coordination, and delivery.



AIS maintains a network of warehouse facilities at strategic locations near major ports of loading on the East, Gulf, and West Coasts of the United States. AIS also utilizes a global network of affiliated service providers in order to coordinate activities for the most demanding global projects. These resources enable AIS to meet the rigorous transport requirements of the most demanding Clients, whether for individual shipments or long term international projects. AIS' logistics and transport capabilities and advantages include:

- ◆ Familiarity with Origin and Destination Countries in North/South America, East/West Europe, the Far/Middle East, & Africa.

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|--|
| ◆ Extensive Project Experience with Commodities, Equipment, and Materials Movement and Customs Clearance Procedures. |
| ◆ Capability to Analyze and Determine the Most Cost Effective Means to Prepare, Load, and Ship Cargo |
| ◆ Export Packing/Containerization Capabilities to Meet the Most Stringent Packing Specifications |
| ◆ Familiarity with All Modes of Inland Transportation |
| ◆ Complete Material Control and Inspection Procedures for the Receiving and Consolidating of Materials |
| ◆ Fully Integrated Management Information Systems with Continuous Tracking Capabilities |
| ◆ A Track Record of On-Time Performance |



2. PRODUCT CAPABILITIES

AIS has more than 25 years experience procuring, handling, and transporting a broad range of construction materials and equipment including the items specified below:

CIVIL & ARCHITECTURAL

SITE WORKS

Chain Link Fences
Sewer Systems
Water Systems
Drainage Systems
Expansion ... & Sealants
Pavement & Road Markings
Parking Control

METALS

Structural Framing
Systems
Steel Joists
Steel Decking
Metal/Mesh Partitions
Chain Link Fencing
Suspension Systems

THERMAL & MOISTURE PROTECTION

Water & Damp Proofing
Insulation
Exterior Finish Systems
Fireproofing
Roofing Tiles & Panels
Wall Panels
Exterior Siding
Membrane Roofing
Metal Flashing & Trim
Skylight Structure
Sealants & Caulking

DOORS AND WINDOWS

Metal Doors & Frames
Wood, Plastic Doors & Frames
Access and Fire Doors
Air and Watertight Doors
Coiling Doors and Grilles
Folding Doors & Grilles
Entrances & Storefronts
Metal & Vinyl Windows
Finish Hardware

FINISHES

Ceramic Tiles
Acoustical Treatment
Carpeting & Accessories
Resilient Flooring
Special Flooring
Wood Flooring
Athletic Surfacing - indoor
Special Coatings
Wall Coverings

WOODS & PLASTICS

Structural Panels
Roof Trusses
Joists & Beams
Architectural Plastics
Architectural Wood
Casework & Cabinetry

MECHANICAL, ELECTRICAL, AND HVAC

ELECTRICAL

Generators
Transformers
HV, MV, LV Cable
Wire, Conduit & Switches
Switchgear & Panelboards
Lighting Fixtures
Exterior Luminaires
Lighting Protection
Communication Systems
Fire Alarm & Detection Systems
Security Systems
Building Automation Systems
TV & CCTV Systems
Telephone Systems

MECHANICAL

Water, Sewer & Force
Mains Lines CI, DI & PVC
Pipe, Valves & Accessories
Pumping Systems
Mechanical Insulation
Plumbing Fixtures, Fittings, Trim &
Accessories
Water Coolers & Drinking Fountains
Heating, Ventilation & Air Conditioning
Fire Detection, Protection & Sprinkler
Systems
Humidifiers
Air Cleaning Equipment
Registers, Grills & Diffusers

FURNITURE, FIXTURES, AND EQUIPMENT

EQUIPMENT

Office Equipment
Theater & Stage Equipment
Electronic Scoreboards
A/V & Projection Equipment
Swimming Pool & Spa
Food Service
Laboratory
Medical & Hospital

FURNISHINGS

Office Furnishings
Modular WorkStations
Storage, Shelving, & Filing Systems
Lounge & Conference Furnishings
Lounge & Conference
Restaurant & Cafeteria
Hospitality & Hotel
Auditorium Seating
Office Accessories

SPECIALTY CONSTRUCTION

SPECIALTY CONSTRUCTION

Metal Building Systems
Elevated Water Tanks
Fuel, Process, & Storage
Spray Booth Systems
Conveying & Elevating
Lubrication & Maintenance Systems
Process Control Systems

OTHER SPECIALTIES

Toilet Compartments
Tub & Shower Enclosures
Flagpoles
Operable Partitions
Access Flooring
Hospital Cubicles

3. SCHEDULE OF SERVICES

AIS recognizes that world-class procurement, logistics, and transport management requires comprehensive capabilities that range from procurement and inventory control to packing and transport, as well as a high level of integration between the service provider and a Client's internal procurement, traffic, or other project management departments. To this end, AIS offers a comprehensive program of support services as well as the internal flexibility to tailor implementation to meet the particular structure and requirements of any Client.

AIS is pleased to provide customized proposals that conform to a Client's specific budget and technical requirements, which may include all or a portion of the services required to source, price, procure, stage, consolidate, containerize, and ship materials between specific points of origination and destination. Below, AIS' technical approach is presented generally and organized into four Phases in order to provide prospective Clients with an overview of AIS' expertise and resources.

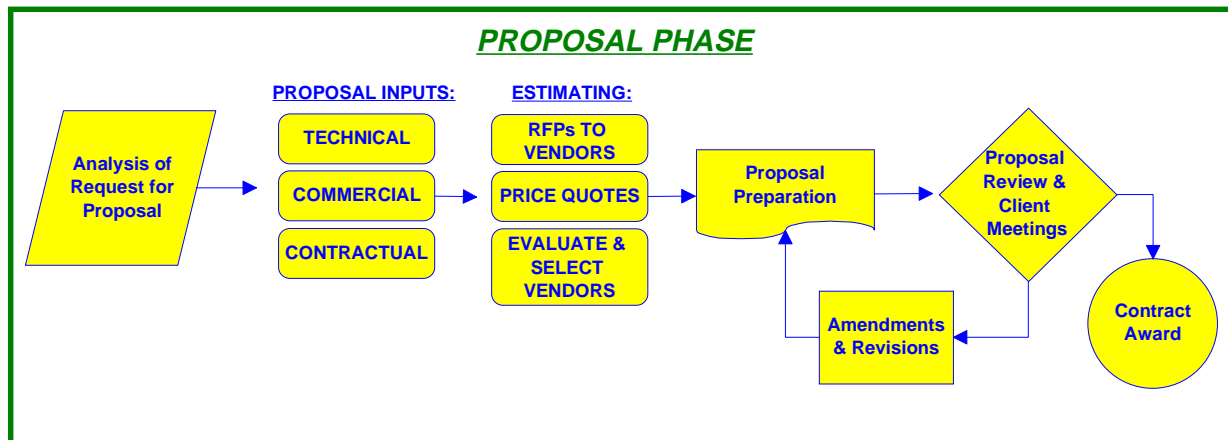
PHASE 1 - THE PROPOSAL
PHASE 2 - ADVANCE PLANNING
PHASE 3 - PROCUREMENT
PHASE 4 - LOGISTICS & TRANSPORT



PHASE 1 - THE PROPOSAL

The initial Proposal Phase provides the opportunity for AIS to become familiar with a Client's particular objectives and technical, commercial, contractual and budgetary constraints. AIS synthesizes this information by examining the following critical project elements:

- ◆ Nature and origin of the items to be procured and/or shipped;
- ◆ Client's schedule, time frame, reporting requirements, and budget.
- ◆ Locations and evaluation criteria for prospective vendors;
- ◆ Nature and location of the final destination(s), estimated shipping frequencies, shipping volumes and tonnages, and Shipping options.



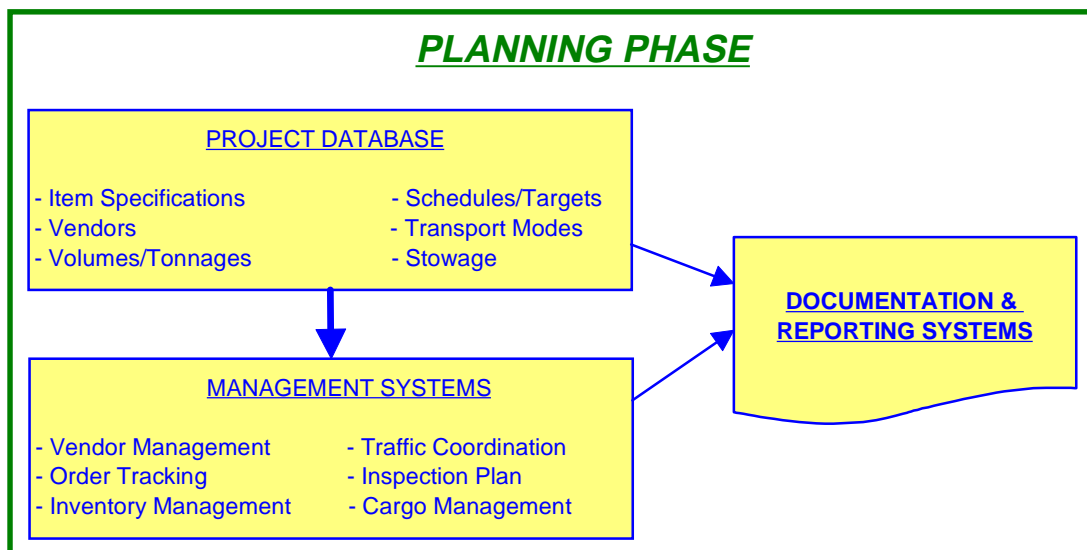
The resulting proposal will identify prospective sources based on technical compliance and price competitiveness as well as the methodology that will be used to apply AIS' expertise, resources, and systems in order to most efficiently and cost effectively source, procure, stage, consolidate, containerize, and/or ship materials between the destinations specified by a Client. AIS is prepared to work closely with Clients to modify and refine its proposals to ensure accuracy and compliance with a Client's requirements.

PHASE 2 - ADVANCE PLANNING

During the Planning Phase, AIS analyzes all project requirements in order to develop and implement the systems that will be used for analysis, planning and monitoring of all project activities, costs, contractual deliverables, and schedules as well as to confirm ports of loading and exit, appropriate consolidation facilities, shipping carriers, and unloading and clearance facilities at ports of destination and discharge. This process enables AIS to efficiently and effectively structure and coordinate all project activities with a Client as well as Sub-contractors, Suppliers, Shippers, Financiers as required.

A project database is developed to control and track the specifications of all items to be procured and/or shipped as well as the associated vendors, volumes/tonnages, schedules, and modes of transport to be utilized including:

- ◆ Vendor Information, Price Quotations, and Evaluations
- ◆ Vendor Purchase Order and Client Invoice Reference Numbers
- ◆ Equipment Descriptions, Catalogues, Technical Literature, and Shop Drawings;
- ◆ Equipment Project Specification/Identification Codes
- ◆ Estimated Equipment Dimensions, Weights, and Cubes
- ◆ Transport Modes (container, breakbulk, etc.)
- ◆ Container/Booking Identification Numbers
- ◆ Carriers & Bills of Lading Identification
- ◆ Port(s) of Loading/Exit and Port(s) of Destination/Discharge
- ◆ Contracted, Scheduled, and Actual Submittal, Approval, Release, and Delivery Dates as well as Land/Sea Transport, Arrival, and On-Site Delivery Dates



The database facilitates analysis of cargo and shipments in order to finalize an Operations Plan that may include all or some of the following components:

- ◆ Staffing Requirements (including on-site representation)
- ◆ Documentation Requirements (to ensure compliance with pertinent customs clearance regulations)
- ◆ Inspection and Monitoring Plan
- ◆ Packing, Consolidation, and Materials Handling Plan (including preparation for containers, flat racks, and breakbulk shipping)
- ◆ Traffic Coordination Plan (inland, seaborne, and air as required)
- ◆ Stowage Plan (including inventory controls)

AIS also utilizes an NAS Scheduling System to track project activities, both on and off site, and ensures compliance with required time frames and contract conditions. The extensive data that comprises the NAS is analyzed to extract pertinent information related to procurement and logistics, which facilitates development of the following items:

- ◆ In-House Procurement Schedules, to correlate NAS Node Activity with related procurement activities (in terms of Early/Late/Actual time-frame).
- ◆ The Submittal Register, to monitor the progress of the submittal and approval of materials in accordance with contractual material classifications and the corresponding material categories in the Database.
- ◆ Delivery schedules for suppliers.
- ◆ Delivery schedules and tracking dates from suppliers to the site.



PHASE 3: PROCUREMENT

AIS adheres to the following rigorous procurement cycle to obtain the most competitive pricing on materials and equipment and to ensure compliance with the specifications of the most demanding global projects:

1. REQUEST FOR QUOTATIONS
2. VENDOR QUOTATION ANALYSIS
3. PROCUREMENT DECISION
4. SUBMITTALS REVIEW AND APPROVAL PROCESS
5. PRODUCTION RELEASE
6. EXPEDITING
7. INSPECTION
8. SHIPPING RELEASE
9. MANUFACTURER'S CERTIFICATION & DOCUMENTATION
10. FINANCIAL PLANNING & REPORTING

1. **Request for Quotations (RFQs)**

As the first step in the procurement process, AIS' technical personnel will identify and analyze the specific items to be purchased. Based on this analysis, qualified manufacturers are evaluated in terms of their technical and production capabilities, financial terms and conditions, and shipping information. The quotations submitted by all potential suppliers are reviewed to ensure exact conformity with a Client's standards and specifications.

2. **Vendor Quotation Analysis**

Vendor quotations are analyzed for compliance with technical specifications as well as commercial responsiveness. Analysis criteria includes vendor history and track record; financial competence; compliance of materials or services with specifications and drawings; price competitiveness; compliance with delivery requirements; warranty provisions; and proximity to ports of exit.

3. **Procurement Decision**

On the basis of the quotation analysis, a vendor is selected; a contingent purchase agreement is negotiated; and, pending completion of the submittal/approval process, a purchase order is issued.

4. **Submittal Review and Approval Process**

Prior to the final placement of an order, AIS will obtain commitments from qualified

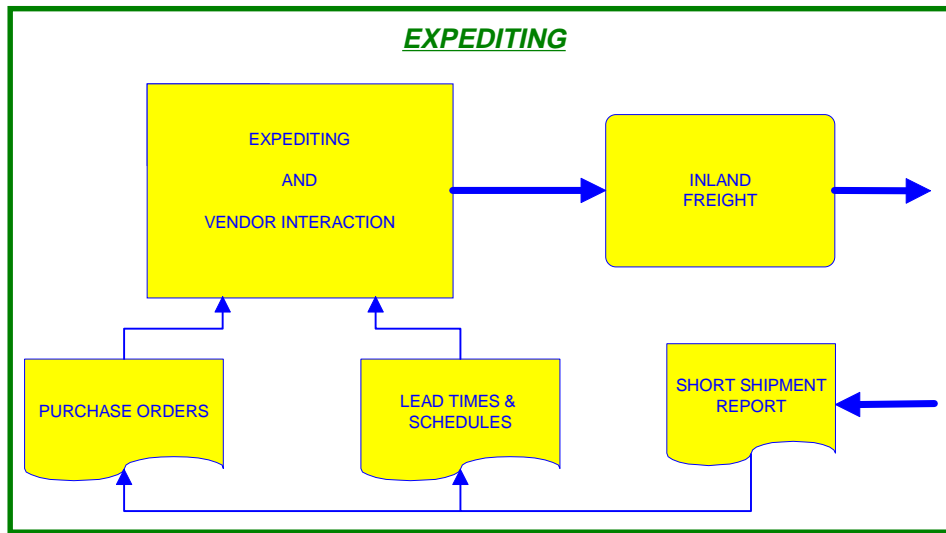
manufacturers regarding the deadline for submittal of all show drawings and samples. AIS provides thorough follow-up to ensure that this deadline is met by the suppliers, and all drawings and samples are checked for compliance with contractual requirements. (Submittals are transmitted to the Client for approval of the selected materials and vendors).

5. **Production Release**

Upon receipt of Client's approval, a Production Release is issued that specifies the required delivery schedule.

6. **Expediting**

The expediting process involves confirming the processing and production of items specified on purchase orders; confirming compliance with specified delivery dates; and systematic follow-up and identification and resolution of possible delivery problems. The expedition process is facilitated by project databases, which also simplifies status reporting to Clients.



7. **Inspection**

As required, inspection may take place at the manufacturer's plant prior to shipment inclusive of cargo survey, quantity, condition, suitability of packing and marking, or alternatively, at a consolidation point. Regardless, an AIS inspection report is prepared and corrective action initiated in the event that any damages/shortages are identified.

8. **Shipping Release**

After an inspection is completed, a shipping release is issued to the vendor.

9. **Manufacturer's Certification and Documentation**

In accordance with the purchase agreement, the required certificates and documents are obtained from the vendor including the Certificate of Origin, Certificate of Compliance with Specifications, Warranty Certificate, and Itemized Packing List, including weights and volumes).

10. **Financial Planning & Reporting**

AIS can manage project modeling, accounting and reporting to support Letters of Credits, project budgets, cashflows, income statements and other financial reports



PHASE 4 - LOGISTICS & TRANSPORT

The capability to accurately assess a Client's needs together with expert planning and scheduling enables AIS to efficiently and effectively execute and manage the most demanding transport and logistics projects. With this advance preparation, AIS' skilled and experienced staff, supported by proven information systems, will be able to further monitor, control, document, and report on the project as required by a Client.

As noted above, AIS' project databases facilitate the tracking of all relevant information pertaining to materials, vendors, and delivery schedules as well as purchase orders by line or specification item. The database also facilitates the timely generation of relevant documentation and reports including itemized bills of materials; status reports on purchase orders; exceptions reports on pending orders; itemized shipping invoices; project budget maintenance reports; and more. The databases also facilitate real time monitoring by AIS' central office as well as the Client.

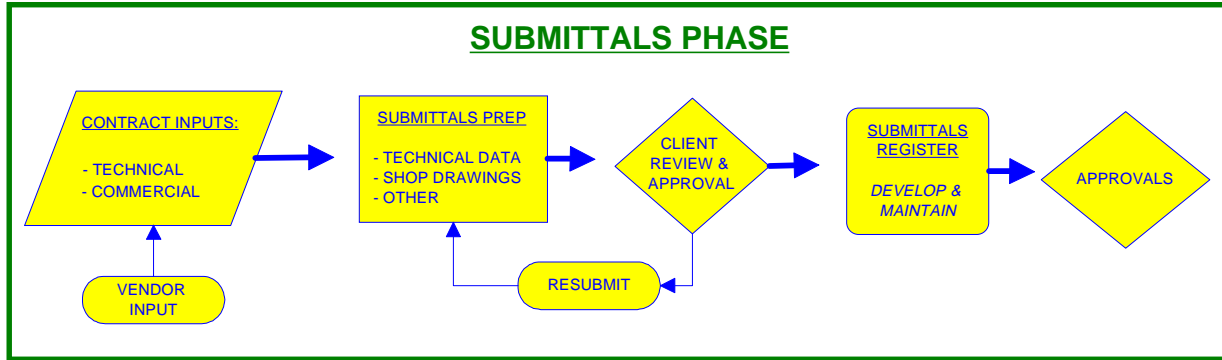
Below, the components associated with AIS' comprehensive logistics support services are first summarized and then presented in detail:

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|--|
| 1. INLAND TRANSPORTATION |
| 2. CONSOLIDATION & STAGING |
| 3. PACKING & MARKING |
| 4. SEA & AIR TRANSPORTATION |
| 5. ARRIVAL COORDINATION |

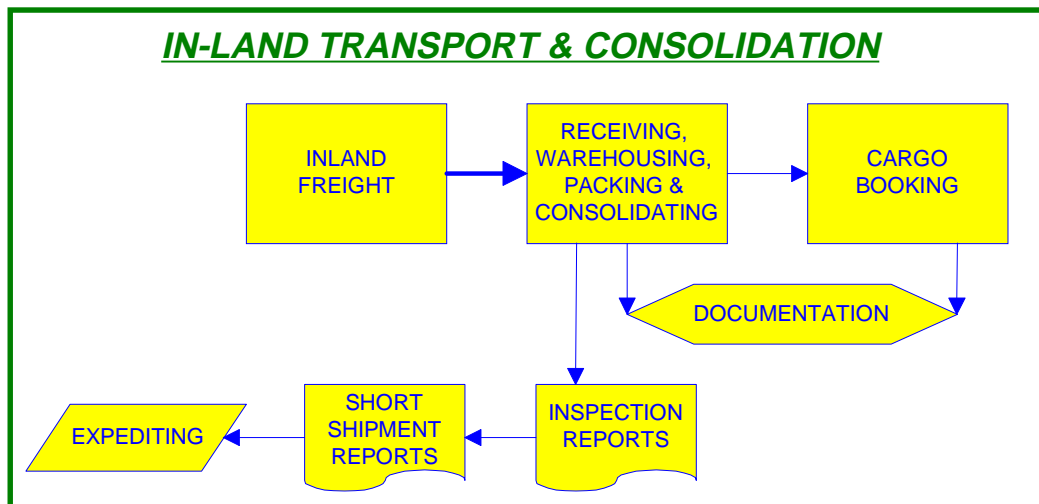


1. INLAND TRANSPORTATION AND TRUCKING TO PORT:

AIS' Traffic Department is expert at selecting the most cost effective inland routing. Prior to selecting and implementing the best inland routing, AIS analyzes all modes of



available transportation including truck, rail, air, and inland river barge in order to evaluate cost, service factors, timing, and ease of execution. Detailed shipping information, including weights, dimensions, packing type, piece count, and an advance packing list are obtained from the vendor and factored into routing considerations. All inland motor carriers used by AIS provide reliable and dependable service as well as evidence of cargo insurance. AIS' Traffic Management reviews and analyzes the location of each vendor prior to the actual shipment of materials to determine the most cost effective inland route to the export gateway, via ocean or air. AIS considers the cargo's ultimate destination, the availability of ocean or air carriers, and the respective costs in order to ensure an optimal delivered cost to a Client.



2. CONSOLIDATION AND STAGING:

AIS' warehouse and consolidation services include inventory control; positioning of heavy-lift crane equipment; export packaging, and control of less-than-container-loads utilizing a optimum stowage strategy.

INVENTORY CONTROLS & WAREHOUSE PROCEDURES: Inventory controls involve the systematic comparison of supplier's invoices, packing lists, truck Bills of Lading, together with internal AIS' control reports. Collectively, this document trail ensures that the materials, number of packages, and quantities received conform to required specifications. Any discrepancies in type, condition, or quantity are annotated on a carrier's Bill of Lading. Similarly, if there is exterior damage to any package, this is also noted before the material is accepted into the warehouse. All exceptions taken at the time of acceptance are also noted on the warehouse receiving report, a copy of which is sent to the Client. When a package with exterior damage have been received, the warehouse is instructed to notify AIS immediately to obtain handling instructions, which will include the preparation of documentation required for insurance claims if applicable. AIS bonded marine cargo inspectors may be dispatched to determine the extent of any damage and also to compare cargo received with available documents to confirm receipt of the material. If exterior damage is noted, the inspector opens the package and checks all contents for possible damage. A full written report with photographs becomes part of the SDR record for the Client. Once the consignment is accepted, it is assigned a location in the warehouse and appropriately stored until further action is needed. A carefully maintained inventory tracking system is employed by all AIS warehouses to insures quick access to all warehoused goods. All receiving reports and receiving information are processed daily and transmitted to AIS' central office. The prompt flow of information and documentation assures Clients of immediate real-time status reports as well as prompt vendor payment.

WAREHOUSE FACILITIES: AIS operates and utilizes the following warehousing and consolidation facilities conveniently located near major U.S. ports of exit:

Gulf Coast: Near the port of Houston Texas, modern warehousing facilities are provided with 17 receiving/shipping docks and related loading/unloading equipment. This facility includes a covered 124,000 square foot warehouse and 2.5 acre fenced facility. Lifting capacities are 6 x 5000 pounds, 1 x 15,000 pounds, 1 x 22,500 pounds, and 1 x 30,000 pounds. This facility serves as the consolidation point for mid-Western, Southern, South Western, and South Eastern points of origin.

West Coast: Modern covered warehouse facilities with ample receiving and shipping docks are provided in Carson California, approximately six miles from the port of Long Beach. This facility includes a 125,000 square foot warehouse and a 13-acre paved and secured yard. The warehouse utilizes 20 dock doors as well as an open dock ideal for oversized cargo. Warehouse personnel include

20 forklift operators and warehousemen and a customer service staff of 15. Lifting capacities are 63,000 pounds and the facility offers 20' and 40' three-axle chassis for heavy containers, flatbeds, and 48' trailers. This facility serves as the consolidation point for mid-Western, Western, and Southeastern points of origin.

East Coast: In Baltimore Maryland, modern covered 40,000 square feet warehouse facilities and a one acre secure paved yard are provided. Lifting capacities of up to 100,000 pounds are available. This facility has 15 personnel and serves as the consolidation point for mid-Western and Northeastern points of origin. Additional warehouse facilities with ample receiving/shipping docks and related loading/unloading equipment are also provided at the port of Newport News Virginia as well as a covered 300,000 square foot, 20 dock facility in the vicinity of the port of Norfolk Virginia. These facilities serve as the consolidation point for North-central and Southeastern points of origin.



3. PACKING & MARKING:

AIS obtains packing details from respective suppliers; prepares container stowage plans through computer modeling that ensures the optimum use of space while maximizing the safety of contents; determines whether shipments are full or less-than container loads; secures empty container(s) (20'/40'/40'HC) from the nearest container depot; conveys containers to suppliers as instructed; supervises suppliers' loading, blocking, and bracing as required; coordinates with suppliers the exact contents of containers in compliance with purchase orders or other instructions; and arranges for transport of dry-loaded containers to ports of loading and exit.

AIS packing specifications meet or exceed acceptable commercial export packing procedures, effectively reducing the probability of loss or damage to the material or equipment during shipment. Easy identification during loading and unloading at the pier or job site is guaranteed by AIS' high standards, which demand detailed and accurate packing lists, proper marking of containers, boxed crates, and unit bundles. Depending on the specific breakbulk or container cargo being prepared for export, the following types of packing are utilized:

CONTAINER STUFFING: AIS specializes in high utilization and custom container load consolidations. Work is in compliance with S.P.A. Containerization Regulations and cargo is unitized to eliminate damage during customs handling. Normally, operations personnel will review purchase orders with manufacturers well in advance, compile a preliminary stowage plan, and determine the most cost-effective method of domestic delivery. Prior to container stuffing, the material is pre-staged for inspection and final stow plan review. All containers are securely blocked and braced with wooden timbers. Additionally, air bags or similar protective devices are used.

PALLETIZING: Materials arriving in domestic packed cartons are staged and hand stacked on standard hardwood pallets (44" x 46"), or on custom-sized pallets, to ensure maximum container utilization. All pallets or skids are numbered and issued individual packing lists. Shrink wrapping, nylon nets and/or steel bands are used to properly secure the cartons and to facilitate visual inspection by customs authorities.

STANDARD BOX: This type of box is designed to handle light density loads. It is a skidded box with pleated ends and either horizontal planking or plywood sheathing.

FRAMEWORK BOX - WITHOUT BRACING: This full box crating is designed to handle medium density loads. It is a skidded box with vertical framing and either horizontal planking or plywood sheath.

FRAMEWORK BOX - WITH BRACING: This full box crating is designed to handle high density loads. It is a skidded box with framing and internal X bracing. Either horizontal planking or plywood sheathing is used. The top of the box is reinforced with sling and stacking rafters to prevent collapsing when slung. Materials packed in this type box are secured directly to the skid by bolting or banding.

OPEN CRATING: In addition to full boxing, a range of open crates are available. Additional types of export packing can be provided, depending on material to be packed, mode of shipment, destination, and length of storage. When requested, a rust preventative is applied to machine surfaces or an entire machine.

DOUBLE TOP: To add an extra layer of protection for stacking, handling or long-term outside storage, and when specified, tops of 1" kiln-dried planks with a layer of 3/8" to 4/8" exterior grade plywood are constructed with waterproof paper in between.

MARKING: Markings are made according to a Client's specifications using 2" stencils with waterproof ink. Pictorial international markings are available upon request and include: "Sling

Here," "Center of Gravity," "Fragile," "This Way Up," "Use No Hooks," "Keep Away From Heat," "Keep Dry," and "Keep From Cold." In addition, to provide easy recognition in the port area, crates can be marked with a color-coded stripe on three sides. Preprinted labels in English, Arabic, and other languages are also available.

BANDING: Banding is applied perpendicular to the wood grain to give maximum holding strength.

WATERPROOFING: When waterproofing is required, boxes are lined with water resistant three-ply 30-30-30 standard paper. If extra water proofing is specified, the material to be packed is wrapped in 4 to 10 mm polyethylene and sealed with waterproof tape or heat closed seams. Silica gel is hung on the material before closing the plastic wrap. When specified, machine surfaces are retreated with a rust preventative.

MOISTURE VAPOR PACKING: Computers, delicate equipment, and other machinery will be packed in accordance with a commercialized version of Military Specification MIL-P-116, Method IIA-Water-Vaporproof Vacuum Bag. The bag will conform to MIL-B131, Class 1, with the proper amount of desiccant as determined by Formula I of MIL-P116. For computers and delicate equipment internal humidity indicators and shock indicators will be utilized to maintain the integrity of the packing system.

General packing precautions such as the use of internal containers, preliminary wrappings, cushioning or dunnage materials will be utilized as necessary to prevent damage to the barrier bag and item. Anchoring, blocking and/or bracing will be utilized to prevent free movement of the packed item or parts of the item that may become disengaged within the barrier bag. Multi-directional shock mounts will be used as a cushioning medium to provide controlled movement of the contents while maintaining the minimum overall shipping cube. Shock mounts performance is based on requirements of MIL-P-1 16 and meets Rough Handling Tests FTMS No. 101, Methods 211, 212, 213, 214, and 216. Multi-directional shock mounts and vacuum barrier bag will allow a 4" clearance between the plywood platform and the inside walls to permit lateral movement of the floating platform. A minimum 2" clearance inside will be provided between the top of the barrier bag and the top of the box. The export box will be built to AIS' General Export Packing Specifications or to AIS' Client's specification, whichever is greater, utilizing either framework or standard-type construction with 1/2" CDX plywood sheathing. All export boxes will have a waterproof lining on all sides and top. The deck will be 2" planks to allow for drainage.

4. DOCUMENTATION

AIS will systematically prepare all documentation necessary for the expeditious movement of shipments including but not limited to the items listed below.

- ◆ Detailed Shipping Instructions (direct to U.S. port of export or warehouse)

- ◆ Ocean/Air Booking Notes
- ◆ Commercial Invoices
- ◆ Certificates of Origin
- ◆ Hazardous Materials Declarations
- ◆ Packing Lists
- ◆ Dock and Warehouse Receipts
- ◆ Warehouse Inventory Status Reports
- ◆ Supply Discrepancy Reports
- ◆ Shipper's Export Declarations
- ◆ Ocean Bills of Lading
- ◆ Airway Bills
- ◆ Weekly Status Reports

5. SEA AND AIR TRANSPORTATION

AIS coordinates with suppliers to assess special handling and shipping requirements; pre-inspects equipment at the factory (with client's approval and coordination); utilizes U.S. (or non-U.S.) Flag Carriers and "all-water" service without transshipment; analyzes vessel sailing frequency and transit times; regularly monitors and confirms space availability; and books freight. AIS generally prepays all ocean freight charges.



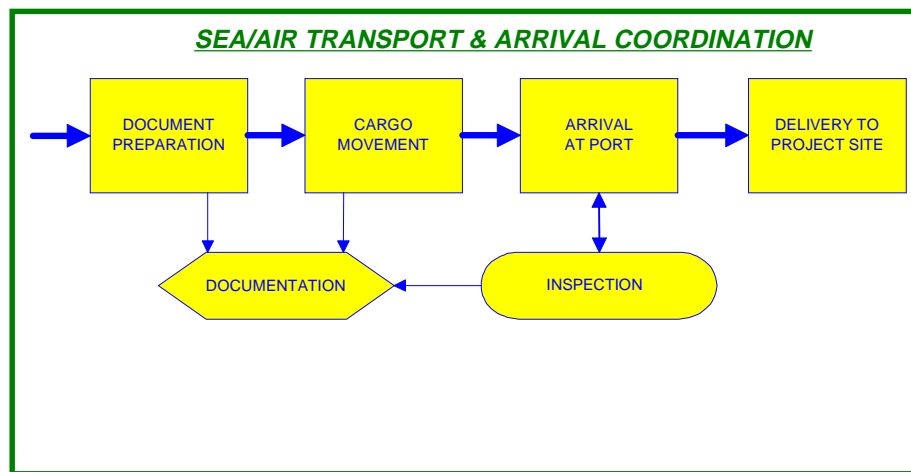
BREAKBULK: Breakbulk freight is generally received at the shipping terminal and pre-inspected by a AIS marine surveyor. AIS' marine surveyors coordinate receipt, handling, as well as the lifting of breakbulk items with the shipping vessel's operations staff prior to freight booking. Ocean bills of lading are submitted within 24 hours from the time of loading.

FULL CONTAINER LOADS: Empty containers at delivered to suppliers' loading facilities as required based on a predetermined schedule. AIS can facilitate materials loading to ensure that specified minimum container space utilization targets are met or exceeded. Loaded containers are then retrieved and transported by truck to the appropriate port. AIS' marine surveyors verifies receipt as well as the container loading in coordination with the receiving terminal and vessel operations office. The coordination and positioning of containers and their return to the appropriate ports are accomplished within the time period negotiated with the shipping line to ensure no demurrage or storage charges. In the unlikely event that such charges arise, AIS will be responsible.

LESS THAN CONTAINER LOADS AND BREAKBULK CONSOLIDATION: Less-than-container-loads will be controlled utilizing a optimum space concept. However, consolidations will be based on specified time requirements. This involves preparing a detailed and accurate container load list; conveying containers to the appropriate ports; submitting ocean

bills of lading within twenty-four hours; and preparing LCL shipments in a manner that is suitable for transport and storage at a given site.

AIR FREIGHT: If applicable, AIS determines the nearest air gateway; utilizes reliable airlines serving airports at countries of destination; monitors airline space availability; books space on specific flights; monitors actual loading and arrival of air shipments; and prepays air freight transportation as needed.



6. ARRIVAL COORDINATION AND DELIVERY

AIS coordinates and inspects arriving shipments; facilitates customs clearance; and coordinates the unloading and site delivery of all items. Moreover, AIS can pre-inspect delivery sites and further coordinate site functions to ensure the smooth and timely transfer of freight to the final delivery sites. Detailed inspection and survey reports are prepared to document the time and date of vessel arrival; vessel discharge (start and completion); container transfer; breakbulk transfer; site delivery; as well as a verification of shipments report; and a detailed technical description of freight conditions including photographs.

Furthermore, AIS in-house insurance claims attorney is responsible for preparing any transportation claims and pursuing such claims with related insurance firms and agencies. Additionally, AIS personnel are familiar with the documentary requirements and the related insurance/claims procedures of numerous U.S. specialized agencies such as the Export-Import Bank, U.S. Army Corps of Engineers, USAID, and U.S. State Department's Foreign Buildings Office.

4. PROJECT EXPERIENCE

This Section presents a partial list of the construction management, logistics, and transport projects that have been completed by AIS:

PROCUREMENT & CONSTRUCTION MANAGEMENT PROJECTS

DESCRIPTION	VALUE (000)	PERIOD	CLIENT
FY 90 MCAF Program Electro-Mechanical & Arch Equipment - Doha, Qatar	\$560	1994 - 1995	U.S. Army Corps of Engineers
FY 95 MCAF Program Electro-Mechanical & Arch Equipment - Doha, Qatar	\$690	1995 - 1996	U.S. Army Corps of Engineers
FY 96 MCAF Program Electro-Mechanical & Arch Equipment - Doha, Qatar	\$550	1996 - 1997	U.S. Army Corps of Engineers
Defense Conversion Housing - Khmelnysky, Ukraine & Belarus	\$17,200	1994 - Present	U.S. Army Corps of Engineers & U.S. Defense Agency
HVAC, Electro-Mechanical Equipment - Government of Kuwait	\$1,650	1993-1994	Government of Kuwait
Electro-Mechanical Equipment - Saudi Arabia	\$900	1993-1994	Government of Saudi Arabia
Electrical Equipment - Yemen Arab Republic	\$1,000	1992-1993	Power Electricity Corp
802 Military Family Housing Units - Dexheim, Kitzingen, Babenhausen, Mainz-Uhlerborn, Vilseck, Bindlach, Hrzo, & Darmstadt Germany	\$15,300	1985-1992	U.S. Army Corps of Engineers
U.S. Embassy Complex - Moscow, USSR	\$12,633	1983-1987	FBO, U.S. Department of State
U.S. Consulate Buildings - Maputo, Mozambique & Lahore Pakistan	\$3,500	1984-1988	FBO, U.S. Department of State
Queen Alia Hospital - Amman Jordan	\$3,015	1984-1985	King Hussein Medical Center
King Saud University, New Academic Area - Riyadh, Saudi Arabic	\$28,231	1983-1985	King Saud University
King Saud University, Food Service Facility - Riyadh, Saudi Arabia	\$6,304	1981-1984	King Saud University
Internal Security Forces Housing - Hafr Al Batin, Saudi Arabia	\$33,500	1983-1986	Ministry of Interior
King Khalid Military City, Engineering Center & School - Hafr Al Batin, Saudi Arabia	\$12,000	1983-1986	Ministry of Defense & Aviation
King Faisal University - Focuc & Dammam , Saudi Arabia	\$34,068	1979 - 1983	King Faisal University
Sunbulah Bakery - Jeddah, Saudi Arabia	\$4,500	1981-1985	Food & Fine Pastries, Ltd.
Dhahran & King Abdul Aziz Airports - Dhahran & Jeddah, Saudi Arabia	\$8,580	1981-1983	Ministry of Defense & Aviation

PROJECT EXPERIENCE

King Khalid Military City, Areas 2 & % Family Housing - Hafir Al-Batin, Saudi Arabia	\$130,000	1980-1985	Ministry of Defense & Aviation
King Khalid Military City, Areas 1 & 3 Family Housing, Hafir Al-Batin, Saudi Arabia	\$28,000	1979-1982	Ministry of Defense & Aviation
King Abdul Aziz International Airport - Jeddah, Saudi Arabia	\$8,080	1981-1982	Ministry of Defense & Aviation
Votrakon, Bisha & Najran, Saudi Arabia	\$5,200	1981-1982	Ministry of Labor & Social Affairs
Tawam & Saqr Hospitals - Al Ain & Ras Al-Khaimah, U.A.E.	\$9,356	1979-1982	Ministry of Health
University of Riyadh/KSU, Athletic Facility & Waste Treatment Plant - Riyadh, Saudi Arabia	\$19,900	1976-1979	University of Riyadh
Automated Bakery Lines, Ministry of Supply - Egypt	\$22,000	1978-1981	U.S. Agency for International Development
Citibank Buildings - Alexandria Egypt & Jeddah Saudi Arabia	\$1,350	1979-1980	Citibank
Queen Alia Heart Institute and Farrah Rehabilitation Center - Amman, Jordan	\$8,780	1978-1981	King Hussein Medical Center and Farrah Rehabilitation Center
Marriott Hotel - Amman, Jordan	\$3,500	1978-1981	Marriott
Kuwait Car Park & Multi Story Office Complexes #5 & #9, Kuwait	\$4,400	1976-1978	Ministry of Public Works
Kuwait Entertainment City - Kuwait	\$3,000	1979-1982	Ministry of Public Works
Kuwait Fund for Economic Development Building - Kuwait	\$1,700	1977-1978	Kuwaiti Fund for Economic Development
Water Treatment Facility, Armour Rebuild Facility - Amman, Jordan	\$1,225	1980-1984	Jordan Armed Forces
10MW Power Station, Kuwait Naval Base - Kuwait	\$8,000	1981-1983	Kuwait Navy
10 MW Power Station, Al-Kharj Military Base - Saudi Arabia	\$8,000	1979-1980	Ministry of Defense & Aviation
3 MW Power Station, Salwa Boundary Facility - Saudi Arabia	\$4,000	1979-1980	Ministry of Interior

U.S. GOVERNMENT RELATED PROJECTS

PROJECT	U.S. GOVERNMENT AGENCY
Qatar Construction Program - FY 90, 95, and 96 - Warehouse MCAF	U.S. Air Force & U.S. Army Corps of Engineers
Military Family Housing - Germany (approximately 802 units in several different bases) - Dexheim, Kitsingen, Babenhausen, Mainz-Uhlerborn, Vilseck, Binlack, Herzo, Darmstadt	U.S. Army Corps of Engineers
Guantanamo Bay Housing	U.S. Navy
Laverno Housing at Camp Darby- Italy	U.S. Navy
U.S. Embassy complex - Moscow, USSR	FBO, U.S. State Department
U.S. Embassy, Kuala Lumpur	FBO, U.S. State Department
U.S. Consulate Building - Mozambique	FBO, U.S. State Department
U.S. Consulate Building - Pakistan	FBO, U.S. State Department

U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT ("USAID") RELATED PROJECTS

AIS has extensive experience managing the logistics and transport requirements of numerous USAID related projects including:

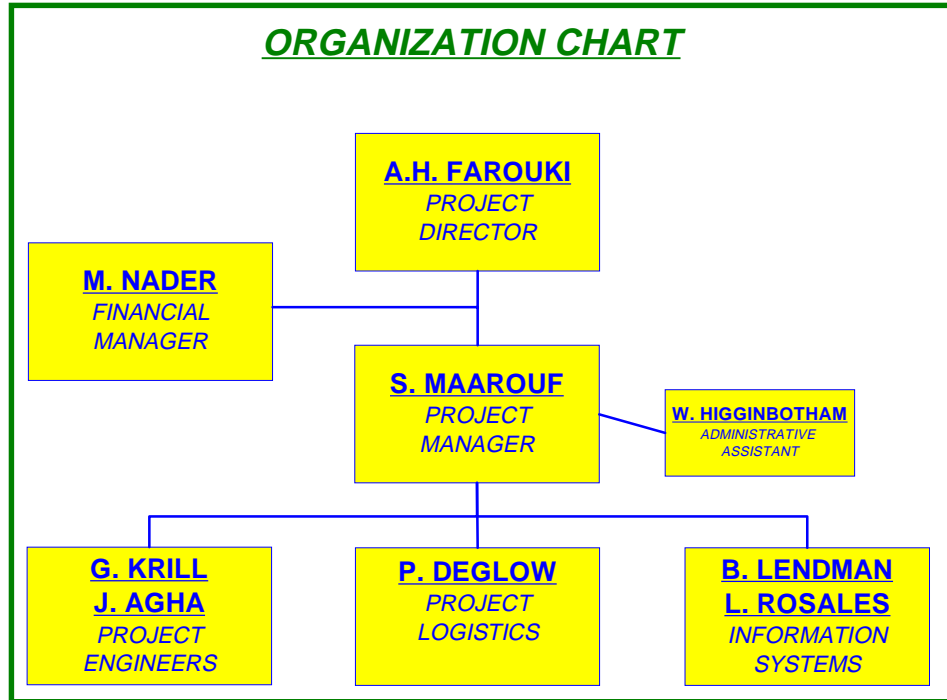
PROJECT & LOCATION	VALUE	MATERIAL & SHIPMENT
Muhwi Irrigation Project, Bangladesh	\$1,000,000	Transport and maintenance equipment
Rural Electrification Board, Bangladesh	\$285,000	Electro/mechanical equipment
Burundi Forest Project	\$33,000	Earth moving Equipment
Basic Food Crops, Burundi	\$225,000	Agricultural Equipment
Small Farmer Fish Production & Seed Project, Cameroon	\$80,000	Transport Equipment
Automated Bakers, Egypt	\$22,000,000	130 Automated Bakery Lines
Alexandria Sewer Cleaning, Egypt	\$455,000	Maintenance Equipment
Suez Canal Authority, Egypt	\$440,000	300 MT Liquid Foaming Agent
National Telecommunications Organization	\$96,000	Air Conditioning Spare Parts
Projecto Pauto PA-10, Equador	\$100,000	Mechanical & Plumbing Equipment
Rural Health Systems, Guyana	\$690,000	Construction, Mechanical, Electrical, & Medical Supplies & Equipment
Procurement & Logistics Services, Honduras	\$750,000	Office Equipment, Furniture, Machinery

PROJECT EXPERIENCE

AID Rural Satellite Program, Indonesia	\$376,000	TV Transmission Equipment
Yajouz Training Center, Jordan	\$745,000	Education, Office, & Warehouse Equipment
Renewable Energy, Kenya	\$350,000	Specialized Laboratory Equipment
SODESP Livestock & Cereals Production Phase II	\$300,000	Agricultural and Audio-Visual Equipment
Rural Health Project, Somalia	\$1,800,000	Transportation Equipment
Water Management Project, Sri Lanka	\$500,000	Rock Crushing Plan
Development of Euphrates Basin, Syria	\$200,000	Construction Equipment
Agricultural Research Project, Tanzania	\$120,000	Agricultural Equipment & Materials
Agricultural Research & Extension Project, Zambia	\$450,000	Medical Equipment, Furniture, & Fixtures
Central Rangeland & Groundwater Development	\$1,250,000	Drilling Equipment

5. MANAGEMENT & PERSONNEL

AIS' professional team consists of experienced procurement managers, engineers, logistics managers, and other specialists. Below, a summary organization chart is presented together with resumes for selected key personnel:



A. H. FAROUKI

A. H. Farouki is the Chief Executive Officer of AIS. He has more than 25 years of entrepreneurial experience in the procurement, construction management, logistics, and transport industries. He has been responsible for hundreds of millions of dollars of project activity in the Middle East, Europe, Africa, the Far East, and South America. Mr. Farouki has supervised and managed a diverse range of projects including hotels, hospitals, universities, offices, large-scale housing, government facilities, and more. He is the recipient of the President of the United States' "E" Award for Excellence in Exporting; the Outstanding Achievement in International Trade award from the Washington International Trade Associations; and the Entrepreneur of the Year award from Washington Business Journal/Peat Marwick, as well as other honors. Mr. Farouki has a Bachelors Degree in Engineering and a Masters Degree in Engineering Administration from George Washington University.

S. MAAROUF

S. Maarouf has been with AIS and its predecessor since 1978. In his capacity as Procurement Manager, he had responsibility for the construction of 125 family housing units with all the associated site works for the U.S. Navy in Guantanamo Bay Cuba; a project valued at \$11.5 million. Mr. Maarouf oversaw the engineering, procurement and supply of all site works, which

included water, drainage, electrical and sewer systems, as well as all electrical, mechanical, plumbing and HVAC material for the housing units. In addition, Mr. Maarouf has worked as Project Engineer, responsible for submittals, approvals procurement, and supply of all the electro-mechanical works for 380 houses and associated site works in Saudi Arabia. He was Project Engineer for the U.S. Embassy project in Maputo Mozambique. This required liaison with the U.S. State Department Office of Foreign Buildings and his responsibilities were for engineering, procurement and supply of all electrical, mechanical, plumbing and HVAC materials. As Construction Manager, Mr. Maarouf was responsible to supply, install, test and commission a 3 mega-watt power station with all its auxiliaries in Salwa, Saudi Arabia; a project valued at \$1 million. In charge of the Kuwait Naval Base Project, Mr. Maarouf was responsible for the supply, installation, testing and commissioning of a 10 mega-watt power station with all its auxiliaries, switch gears, frequency changes, telemetry, mimic and transformers. After completion of this project, Mr. Maarouf was Construction Manager/Project Engineer responsible for the supply, installation, testing and commissioning of a 4 gas turbine power stations with six diesel engines and all associated switch gear and transformers in Alkharj Saudi Arabia, a project valued at \$10 million. Before jointing AIS and its predecessor, Mr. Maarouf was employed by the Ministry of Electricity and water in Kuwait. As an Electro Mechanical Engineer, he was responsible for the maintenance of a 150 mega-watt power station with a desalination plant. He was additionally responsible for the testing and commissioning of a 250 mega-watt gas turbine power station installed by Curtis Wright Corporation of New York. Preceding this assignment, Mr. Maarouf was employed by the Ministry of Communications, Kuwait as an Electrical Engineer at the Telecommunications Institute. He began his career as Electrical Engineer with EMCO, Beirut, working on residential and commercial construction.

G. KRILL

G. Krill is a mechanical engineer with over twenty years of international business experience in the fields of procurement, logistics, and transportation. Over this career, Mr. Krill has been responsible for the coordination, engineering, procurement, shipping, erection, and startup of a wide range of projects including: electrical power generation and distribution plants, pumping stations, sewage and water treatment plants, central air conditioning systems, and factory plant machinery. In addition, he has managed a broad range of projects for the U.S. Agency for International Development and the World Bank, developing the insight and skills to successfully manage transport and logistics projects in developing environments. Prior to joining AIS, Mr. Krill worked in the International Export Divisions of General Electric Company, American Standard, Western Union, and AEG where he gained substantial experience in Africa, the Middle East, and Asia. Mr. Krill is also a member of the Board of Directors of ALS, an export packing and logistics company located in Maryland and a member of the American Society of Transportation and Logistics. He has a B.S. in Mechanical Engineering from the University of Maine and an M.B.A. from New York University.

W. MURCK

W. Murck serves as AIS' Corporate Secretary and in-house legal counsel. Prior to joining AIS, Mr. Murck maintained a private general corporate legal practice, where he specialized in international transactions. Between 1978 and 1985, Mr. Murck worked with AEG, an export trading company involved in exporting equipment and construction materials to clients world

wide. Mr. Murck has also served as a Director and Corporate Secretary of ALS Inc., a logistics company and an NVOCC providing ocean and air freight forwarding and related services. Mr. Murck began his career in international business with First American Bank of Washington DC as Manager within their International Department. During his tenure with the bank, the international department grew to include all aspects of international commercial bank transactions. He has a B.A. in Psychology from Brown University and a J.D. Degree from Catholic University.

M. NADER

M. Nader is the Treasurer of AIS and has overall responsibility for corporate and financial affairs. Prior to joining AIS, Mr. Nader was the Asset and Insurance Risk Manager for AEG where he supervised letters of credit, accounts receivable, and marine cargo property and casualty liability insurance. Previously, Mr. Nader worked for the Beirut Lebanon subsidiary of Credit Lyonnais of France where he began as Assistant Chief Accountant responsible for major client audits. Later, Mr. Nader was appointed Chief Controller and Branch Manager, establishing a new local bank branch office. He has a Bachelors Degree from the University of Cairo, B.A. as well as course work in General Control, Auditing and Inspection from Credit Lyonnais.

B. LENDMAN

B. Lendman has 15 years of entrepreneurial project development experience in the Middle East and Eastern Europe. Mr. Lendman has served as a consultant to scores of U.S. and emerging market companies, in more than a dozen industries, developing and implementing strategic joint ventures, mergers, and acquisitions as well as strategic restructuring, modernization, marketing, and business plans. He has extensive experience managing relationships with companies in the Middle East including the detailed analysis of their technical, market, management, and financial capabilities as well as the organizing, writing, and presenting of investment documentation on their operations including asset valuations, business plans, feasibility studies, financial models, market studies, and modernization plans. Mr. Lendman has successfully brokered more than 25 joint ventures and acquisitions; managed numerous feasibility studies funded by the U.S. Overseas Private Investment Corporation and Trade and Development Agency; and developed and implemented employee empowerment programs for emerging market companies, which have been sponsored by the Jordanian government as well as the Palestinian Authority. Mr. Lendman has a Bachelor of Science degree in International Economics from Georgetown University's School of Foreign Service in Washington, DC.

P. DEGLOW

P. DeGlow has more than 10 years of government contract and private sector export management experience. Ms. DeGlow has served as export manager and project administrator for a multimillion dollar Defense Intelligence Agency contract that included coordinating the transport and logistics for construction and electronics equipment. She is experienced in tracking and reporting systems, insurance claims handling, carrier evaluation and selection, monitoring, reporting and shipping documentation.